We imagine a world in which every person has access to a healthy life and every community has the capacity to make that access a reality. We believe that sustained access to health sets the foundation for individual and community development.

In everything we do, we work to broaden access to healthcare services and build capacity for health. It’s a lofty vision, but we take a step closer to it every day through support from people like you. Invest in our efforts to create a healthier world today.

Values

Passion
We are passionate about creating a healthier world. We vigorously mobilize as many volunteers, partners and donors as possible to make healthcare more accessible for all people. We will work relentlessly until everyone has access to a healthy life.

Enterprising
We are at our best when the need is at its greatest. We overcome challenges and obstacles by mobilizing our global network to find innovative solutions and efficiently deliver humanitarian services to a world in need. We make things happen.

Partnerships
We know that we are stronger, more efficient and more effective when we work with others locally and globally to deliver on our vision of a healthier world. We leverage partnerships for greater results.

Inclusion
We will work with any individual or group who shares our vision of creating a healthier world for all people. We invite all to join us in improving the health of all people.

Sustainability
Success is found in empowering communities to develop and maintain self-sufficient healthcare systems. We focus on helping communities move from the point of survival to the path of sustainability.

Mission Statement

Heart to Heart International is improving global health through initiatives that connect people and resources to a world in need.
TURNING COMPASSION INTO DEEDS

We all want to make a difference in the world, but sometimes it’s just overwhelming. There are so many people who need our help, how do we even get started? What can one person do?

The answer is a lot – not as one person, but rather as one of many. At Heart to Heart International (HHI), our mission is to translate compassion into deeds. By channeling the resources provided by individuals, nonprofit groups and corporations to communities around the world, we help everyone make a difference.

In other words, this Heart to Heart International annual report is about you. Your philanthropy and hard work make our mission possible. As interim CEO, I am proud to represent an organization founded on the principle that all people deserve access to healthcare. HHI staff, volunteers and donors are inspired by this mission, and together we are making it a reality.

In the coming pages, you will read about our efforts to assist disaster victims in the Philippines and in Moore, Oklahoma; how we are helping the Haitian people improve their healthcare infrastructure and quality of life; and how we transport much-needed supplies to community clinics around the world – in 2013, Heart to Heart International distributed more than $131 million in aid to 50 countries.

These pages are also a way of thanking you for your support. Your generosity is making a difference for individuals and communities: the child who needs a tetanus shot after a big storm; the woman who cannot afford her diabetes medication; the Haitian village that now has the tools to prevent a cholera epidemic.

By the time next year’s annual report rolls around, a new, permanent CEO will be in my place. However, I will never relinquish the deep pride I feel at having helped lead Heart to Heart and the many fine, generous people I have met along the way. Together, we are making a difference.

With Gratitude,

Krystal Barr
Interim CEO
HIGHLIGHTS

Haiti

2013 saw a deeper commitment to the people of Haiti to expand access to healthcare in some of the most remote areas of the island nation. Building and fostering partnerships with corporations, volunteers and donors has meant new schools and clinics, improved disease prevention and a path towards sustainability. In 2013, HHI also entered into a new phase of the Kore Fanmi project with UNICEF.

Typhoon Relief Operation:
The Philippines

As one of the most powerful storms to ever make landfall, Typhoon Haiyan (Yolanda) laid waste to the central Philippines in the autumn of 2013. Our response was our largest since 2008 – shipping more than 44 tons of relief aid and supplies to the victims of the typhoon. We also deployed medical volunteers from around the U.S. and internationally to work on the ground in temporary community clinics.

$1.1 Billion

In 2013, Heart to Heart passed a milestone – having shipped 1.1 billion dollars worth of aid since our founding in 1992. The raw dollars only tell part of the story as these supplies delivered emergency care during disasters, equipped safety net clinics and provided life-saving medications for people with chronic diseases around the world.

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DISASTER RESPONSE

When people are in need, Heart to Heart responds. 2013 saw large-scale natural disasters at home and abroad where HHI made a real difference in thousands of lives. Long before the sirens sounded, we were ready.

The Philippines

On November 8, 2013, Super Typhoon Haiyan (Yolanda) made landfall in the central Philippines with devastating effect as thousands lost their lives and villages were washed away.

Within days, HHI’s initial shipments of aid reached the disaster zone and we began preparing our largest relief shipment largest since 2008. A few weeks after the storm, working with our global partner FedEx and others, we delivered 125 pallets of medical aid and relief supplies to the Philippines. In total, HHI disaster relief aid was valued at more than $3 million and weighed 44 tons.

On the ground, an HHI Advance Team assessed needs and began providing medical care. Teams of doctors and nurses, recruited from around the U.S. and internationally, followed, treating infections, lacerations and open wounds from rubble and debris. Many storm victims suffered from post-traumatic stress and our teams were able to offer a listening ear and a warm embrace.

Led by HHI staff, these medical volunteers crossed hundreds of miles of islands by car and by boat, visited dozens of communities and treated more than 3,000 people in temporary clinics.

Moore, OK

An EF-5 tornado carved a path of destruction through the city of Moore, Oklahoma in May 2013. Before the storm system had dissolved, HHI was gearing up to go and within hours our Mobile Medical Unit (MMU) – a rolling urgent-care facility stocked with medicines and supplies – was in place in Moore.

In the days that followed, Heart to Heart staff and medical volunteers cared for survivors and first responders and coordinated mobile medical teams to provide urgent care for those in the tornado zone. Highlights from Moore:

- Provided 929 tetanus vaccines
- Treated 210 patients on the MMU
- Volunteers served 1,809 hours
HAITI

2013 marked the fourth year of Heart to Heart International’s effort to expand access to healthcare in Haiti. After the 2010 earthquake, we embarked on a long-term commitment to help communities in Port-au-Prince and the isolated southeast region to create a sustainable healthcare infrastructure.

Our work has made a particularly strong impact in the remote southeast of Haiti. Before Heart to Heart came, many villagers had never seen a doctor. We expanded our clinic operations across the country to 14 locations in 2013, so now more people actually have a place to go. And they do, sometimes walking for hours through rugged terrain to reach a Heart to Heart clinic. Pregnant women, children, and the elderly – they all make the trek because they know we will help them.

Federations

In 2013 we continued our Federation Development Program to help communities create a sustainable healthcare infrastructure. Federations are community-based organizations designed to address healthcare, hygiene, education and other issues. Through the program HHI provides training and grassroots community development to empower the Haitian people to control the destiny of their own communities. Highlights of the program include:

• A new school for the villages around Cascade Pichon
• The opening of a medical laboratory in Léogâne
• Further community investment in permanent clinics in Cascade Pichon and Place l’Or

Kore Fanmi

After successfully competing Phases One & Two, HHI entered into a new agreement with UNICEF-Haiti in 2013 to launch Phase Three of the Kore Fanmi project. Kore Fanmi is a Haitian Creole phrase meaning family support. This pilot project is an alliance between the government of Haiti, UNICEF-Haiti and Heart to Heart International.

Using the latest in GPS technology and mapping systems, doing a household-to-household census, and conducting extensive interviews of people, businesses and existing services across the region – we are working on the overall goal of creating access to essential services for people living in the remote mountains along Haiti’s southern coast.
HAITI

Haiti Distribution Center

Construction began on the Haiti Distribution Center in 2013 at HHI’s main field office and volunteer center in Petionville. This facility will provide office space for Haitian staff as well as serve as the main distribution point for supplies bound for HHI’s clinics and for disaster responses in Haiti.

Cholera & WASH (Water, Sanitation & Hygiene)

An outbreak of cholera in southeast Haiti in late 2012 carried over into 2013 affecting the communities. Beyond responding to the urgent needs of the sick, we launched a community education effort, training more than 50 community health workers to combat cholera and distributed hundreds of cholera kits. This multi-pronged response brought critically important knowledge about the role that proper hygiene, sanitation and clean water plays in health to remote villages and to people who had never had the opportunity to learn this basic information. It also put the tools to prevent the spread of disease directly into people’s hands.

VOLUNTEERS

Heart to Heart International succeeds because of people of all backgrounds volunteering in many ways to help fulfill our goals. And 2013 saw a strong number of volunteers choosing to make a difference with HHI for a world in need.

Our Global Distribution Center (GDC) is always a hub of activity. Groups and individuals, a combined total of 1,116 people, volunteered at the GDC in 2013 doing a variety of work and tasks – from sorting medical supplies to assembling Heart to Heart Care Kits.

In Haiti, we utilized the skills of a range of volunteers – from doctors and nurses, lab scientists and medical students, even folks serving in non-medical support roles.

In total, volunteers served up 23,178 hours working in our clinics, our labs and volunteer centers.

To all our volunteers: We extend our sincere gratitude for your efforts. Your work is greatly appreciated!
Laboratory services play a critical role in providing better care for those in need. That’s why in 2013 Heart to Heart International continued to enhance lab services at safety-net clinics in the United States, in Haiti and in developing countries.

In Haiti, working with our global corporate partner Becton Dickinson (BD), we provided continuing education and training for 176 lab managers. HHI also helped to open a Haitian chapter of the Clinical Laboratory Managers Association (CLMA), so that Haitian lab managers and technicians can work with their U.S.-based peers to exchange ideas and to learn best practices for lab management.

HHI developed a standardized waived test menu for use in U.S. safety-net clinics to help physicians diagnose patients within minutes, rather than days.

Volunteer clinical laboratory scientists also play a role, serving as laboratory technologists, technical experts and keeping laboratories in compliance. In 2013:

- 16,570 tests conducted
- 1,987 lab volunteer hours
Heart to Heart International continues to make a difference across North and South America, the Caribbean, Africa, Asia, and the Pacific Islands. In 2013, we delivered more than $131 million in aid & supplies to 49 countries.

More than 800 shipments of medicine, food and other supplies were delivered to needy areas around the world. In places like the Philippines and in Moore, Oklahoma, these goods helped people get back on their feet after a disaster. In clinics in the United States and abroad, they provided the basic healthcare safety net for thousands of people. In Haiti, they helped communities address cholera epidemics and basic healthcare needs.

These supplies bolster community health and wellbeing throughout the world. In cities, villages and even places so remote supplies must be hand carried up steep hillsides, HHI makes sure supplies are available to support people in need.
2013 FINANCIALS

Support & Revenue

Gifts in Kind $89,157,523
  Pharmaceuticals
  Medical Supplies
  Medical Instruments
  Nutritional Products
  Personal Hygiene Products
  Paper Products and Supplies

Donated Shipping 1,139,555
Non-Cash Gifts Subtotal 90,297,078
Individual Contributions 815,842
Foundation & Grants 1,046,919
Corporate Gifts 1,267,921
Clubs & Organizations 184,789
Fees & Sales 894,369
Other Revenue 26,902

Cash Gifts Subtotal $4,236,741

Total Support & Revenue $94,533,819

Expenses

International Health Initiatives $131,071,840
U.S. Projects 5,092,997
General & Administration 781,540
Fundraising & Public Relations 670,604

Total Expenses $137,616,981

Increase (Decrease) In Net Assets $ (43,083,113)
Net Assets At Beginning Of Year $55,949,813
Net Assets At End Of Year $12,866,700
GIFT IN KIND DONORS

$10 million and ABOVE

- TEVA
- MYLAN

$5 million - $9,999,999

- Johnson & Johnson
- Abbvie

$1 million - $4,999,999

- Welch Allyn
- BD
- Pfizer
- FedEx

$500,000 - $999,999

$100,000 - $499,999

- Sexy Hair
- Marietta Corporation
- Nazarene Compassionate Ministries

$50,000 - $99,999

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- Sanofi Pasteur
- Eli Lilly and Company
- Nipro Diagnostics
- Ethicon, Inc.
- Abbott Point of Care
- Calmoseptine

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- Purdue Pharma LP
- Viracor-IBT Laboratories, Inc
- Pharmavite, LLC
- Zurich

- Stop Hunger Now
- Cerner Corporation
- Mana Nutrition
- Vitamin Angels
- Numana Inc.

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