

**We deliver
the resources needed
for a healthy life
so that communities
at home and abroad
can thrive.**

**In a crisis.
And everyday.**



Annual Report 2015

3,000 Refugees, living in 4 camps along the border of the Dominican Republic and Haiti, received medical care, food and supplies. Over 9,000 Hygiene kits shipped to Greece and Croatia for distribution during European Refugee Crisis. 220 Community Health Workers trained in Haiti since 2010. 58,000+ LBs. of emergency supplies and food shipped into the Himalayas after devastating Nepal earthquake. 16 HHI clinics provide virtually the only healthcare available for 200,000 people in the remote southeast region of Haiti. \$134,000,000 of medicine and supplies shipped to help in 45 countries, including the U.S. in 2015. 56,658 Hygiene Kit and Hygiene Supplies delivered in 2015. 1,980 Child Blanket Kits provided in 2015. 176 Lab professionals trained in Haiti since 2010. 16,570 Lab tests administered since 2013. \$1.4 Billion in aid shipped since 1992.

We deliver

Barely six weeks after taking the chief executive position, I found myself in Liberia overseeing the most complex medical effort Heart to Heart International had ever tackled – the fight against Ebola. What an introduction to the world of humanitarian relief work! But HHI responded to more than the Ebola epidemic in 2014. Since 1992 this top-rated organization has helped millions of people in crisis and yet we are not looking back, but forward. We are seeking new ways to meet the healthcare needs of more people, here in the United States as well as internationally where our work is far from over. As you read this report, I hope you'll be encouraged by what you see and realize that you, our donors and volunteers, had a significant role in making it all happen.

Thank you for your continued support as together we make an even greater impact on the needs of our world.



Jim Mitchum, CEO

**We have
delivered
a generation
of service.**

Hearth to Heart International's mission is to strengthen communities by improving health access, and providing humanitarian development and crisis relief to those who need it. Our beginning, 24 years ago, developed this mission.

The C-5A Galaxy Aircraft that delivered the first shipment of aid to Moscow in 1992..



From what started as a local group headed by Dr. Gary Morsch that saw a need in Russia and met it, Heart to Heart has grown to be an internationally recognized organization that engages volunteers, collaborates with partners, and deploys whatever resources necessary to achieve our mission. What we learned from that first undertaking overseas, has taught us much about meeting these same needs in local communities.

On May 22, 1992, 75 tons of donated aid was distributed to 28 Moscow area hospitals and patients began receiving the care they needed thanks to hundreds of volunteers and caring corporate partners. At the time, it was the largest private humanitarian airlift in U.S. history.

The momentum from that first effort was so great, it launched Heart to Heart International. Today, we are a medical humanitarian aid organization working on a number of fronts.

***Our mission is to
strengthen communities
by improving
health access,
providing development
and crisis relief
worldwide.
We engage volunteers,
collaborate with partners,
and deploy resources
to achieve this mission.***

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**We deliver
the chance for everyone
to live a healthy life
by expanding access
to healthcare.**

Working with partners and supporters Heart to Heart International identifies and addresses healthcare needs in several ways, including: direct patient care, improving lab standards, training healthcare workers, and providing medicine and medical supplies to partner organizations for use around the world.



In 2015, HHI's Operations Hub set a record by shipping \$134 million dollars worth of medicine and supplies to help in 45 countries, including the US.

Currently, HHI is working with a hospital in **CUBA** to deliver much-needed medical supplies so patients can receive proper care. HHI coordinated emergency medicine, triage and disaster response training for doctors and nurses in the city of Chengdu. Experts recruited from Maryland Trauma Center, Kansas University Medical Center and the UK

disaster response team trained 160 Chinese clinicians in the latest techniques.

Developing labs and raising laboratory standards in **HAITI** is a critical part of our overall work there. Working with BD (Becton Dickinson), we have created two full-service labs and trained nearly 250 lab managers in best practices since 2011. We provide continuing education for lab technicians and managers to bring labs in Haiti up to exacting World Health Organization standards.

**We deliver
help
to people
in crisis.**

We deliver targeted shipments of relief aid and deploy teams of trained medical personnel to underserved communities harmed by natural disaster, political upheaval, or threatened by a health crisis.

In mid-June 2015, thousands of people began to flee from the Dominican Republic into Haiti as Dominican officials implemented a controversial immigration program targeting Haitian migrants and Dominican-born people of Haitian descent. We delivered medical care, food and supplies to the 3,000 refugees, living in four camps along the border of the two countries.

During the recent European Refugee Crisis, we sent a shipment of 9,000 Hygiene kits to Greece for distribution by longtime partner, International Medical Corps. HHI staff members were deployed to Croatia/Serbia to work with other relief agencies. Thousands more hygiene kits and 25,000 blankets were delivered as well.

In late April 2015, we rapidly deployed a mobile medical team to Nepal following a

devastating earthquake. More than 15 tons of emergency supplies and food were shipped into the Himalayas.

From late Summer 2014 into the Spring of 2015, we deployed staff and medical supplies to Liberia to fight the global threat of Ebola.



**DISASTER RESPONSE
TEAM** *Self-contained
and highly mobile, HHI's
Disaster Response Team
can deploy within hours
of a disaster, and sustain
operations in the field for
up to three weeks.
Recent deployments
took us to Nepal after the
earthquake and to Liberia
to fight the global threat
of Ebola.*

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**We deliver
a holistic approach
to improving
health
in underserved
communities.**

Sustainable healthcare cannot happen on its own. So we provide a holistic approach that helps overcome obstacles like the lack of infrastructure, roads and clean water. We help communities muster resources to address



local needs, providing guidance and developing partnerships, to help heal the whole of a community.

MEDICAL SERVICES

In SE Haiti, we provide the only healthcare available to approximately 200,000 people. Our Haitian medical teams work out of 16 fixed and mobile clinics across this region weekly and are currently providing medical care in refugee camps along the Dominican Republic border.

COMMUNITY DEVELOPMENT

Our work to improve communities is showcased through our efforts to develop federations in Haiti - grassroots groups that address local needs, and through our work with Kore Fanmi - a joint effort with UNICEF that connects vulnerable populations in Haiti with community and medical services.

RURAL HEALTH

We have launched an effort to address healthcare needs in the rural heart of America. Starting in the Bootheel of Missouri, we have begun working with partners and local stakeholders to develop ways to increase access to healthcare and increase positive health outcomes.

*In 2015,
HHI's Operations Hub
set a record by shipping
\$134 million dollars
worth of medicine and
supplies to help in
45 countries,
including the US.*

**We deliver,
with fiscal responsibility,
to international
health initiatives
and U.S. projects.**

2015 SUPPORT AND REVENUE



- Gifts in Kind and Donated Shipping 94%
\$121,267,011.
- Cash Gifts* 5.7%
\$7,287,736.

Total Support \$128,554,747.

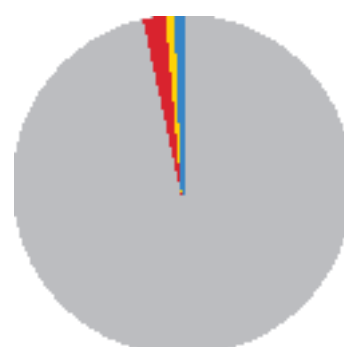
Total Expenditure \$143,306,486.

Incr (Decr) in Net Asset (\$15,551,919.)

Net asset beginning year \$25,450,254.

Net asset end year \$9,898,335.

2015 EXPENSES



- International Expenses 97.5%
\$139,687,251.
- US Expenses 1.5%
\$2,192,894.
- Administrative 0.6%
\$795,044.
- Fundraising 0.4%
\$631,297.

* Cash gifts include individual, foundation, corporate and club donations, fees, & other revenue

THESE WATCHDOG ORGANIZATIONS GIVE US THEIR HIGHEST RANKINGS.

Hearth to Heart International has earned its eighth consecutive 4-star rating from **CHARITY NAVIGATOR**. This four-out-of-four-star rating is awarded to organizations that exceed industry standards, adhere to good governance and other best practices and that execute their missions in a fiscally responsible way.

Heart to Heart International is an accredited charity with the **BETTER BUSINESS BUREAU**, a member of **INTERACTION** and **NATIONAL-VOAD**, and is a founding member of **PQMD**.

BOARD OF DIRECTORS

**CHIEF EXECUTIVE
OFFICER:** James P. Mitchum

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James E. Kerr, R. Ph.

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Randolph, III, MD

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We deliver with effective and innovative funding.

In 2015, Heart to Heart worked to diversify its income stream by adding our first annual **COMPASSION GALA**. The success of the sold-out event built a strong foundation to expand the Gala in 2016, and helped begin preparations to mark HHI's 25th anniversary in 2017.



Since our founding, individuals dedicated to our long-term success have set up planned gifts for our benefit. **THE LEGACY SOCIETY** is open to all those individuals, and helps us maintain the generous monetary support that is critical to our infrastructure which has made us so successful.

As important as financial contributions are to HHI, rapidly delivering critically needed medical supplies and care to people and communities who need it would not be possible without large in-kind donations of product from corporations, and time and talent from both medical and non-medical **VOLUNTEERS**.

With trusted partners like **WelchAllyn** and **BD (Becton Dickinson)** that contribute money, product and talent to HHI, we have become a central resource for distribution of donated medications, lab reagents, medical equipment and other necessities to a network of qualified hospitals, clinics and medical teams.

HHI also works with global transportation partners at **FedEX** so we are able to send aid to a variety of humanitarian partners around the world. While **TouchNet** provides our credit card services at no charge so all funds go directly to HHI programs.

Every year, hundreds of people from many walks of life help HHI accomplish its mission. From providing office support to working warehouse and distribution operations, to both medical and non-medical **VOLUNTEERS** working to improve health conditions nationally and internationally.

**We will
deliver
even more
in 2016
and beyond.**

LABORATORY IMPROVEMENT

HHI conducts WHO laboratory standards training in places like Haiti and Papua New Guinea to improve patient services. HHI also provides guidance and equipment to build on-site laboratories in U.S. safety-net clinics, and helps to increase lab services for vulnerable populations.

MEDICAL AID AND SUPPLY

Each year, HHI receives approximately \$100 million in corporate donations of medical supplies and pharmaceuticals, which are then available to Safety Net Clinics and medical teams in the U.S. and around the world. We are currently working with a hospital in Cuba to deliver needed medical supplies.

VOLUNTEERING

HHI provides opportunities for individuals and companies/organizations to make a positive difference in their world by volunteering on a number of fronts—from health events, to Kit Assembly Events, to working in our Operations Hub, to traveling on medical service trips.



HHI PowrServ gives companies the opportunity to make a difference in the lives of people around the world by helping them organize kit-building events. PowrServ handles all the details: product delivery and set-up on-site, event instruction and shipping. Events can accommodate any size group, in any location.

*Our new
**BUILD OUT, BUILD
UP CAMPAIGN**
hopes to raise \$500,000
so we can make vital
upgrades to our Opera-
tions Hub (left), allowing
us to increase by 75%
the amount of medicine,
hygiene kits, supplies and
other critical aid we can
provide to those in need.*

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